



# Relationship Manager Application Pack



Kick London, a company limited by guarantee, registered in England and Wales no.48315  
and a registered charity no.1100072

## KICK'S MISSION

At KICK, we are motivated to respond to a sense of hopelessness in many young people today as 1/3 of young people aged 15 identify with a mental health condition, 2million grow up without a father at home, many are disconnected from local communities with 95% now not attending church. We aspire to see a generation of young people who will reach their God given potential; where communities have been socially impacted; and where spiritual change has transformed a nation. Our mission is to **transform young people's lives, with God's love, through sport and support**. We do this through values-driven physical education, street dance, mentoring, chaplaincy in schools and community KICK Academies to impact a sense of hopelessness and give them a hope for the future and a joy in the present.

KICK work in Infant, Primary, Secondary, Pupil Referral Units, Private and Special Schools to deliver the following services with Christian values embedded throughout every session:

- PE National Curriculum
- Transformational Street Dance
- Solutions Focused Mentoring
- Schools based Chaplaincy

In all that we do we seek to live out our values to encourage young people to be *aspirational*, to be *compassionate* in all circumstances, to deliver *excellent* quality sessions, and to be *intentional* in building relationships and sharing the gospel with young people every day and to show *integrity* in our decision making at all times. KICK are currently working with over 90 schools and have established 24 KICK Academies. Our staff team has more than doubled over the last 2 years with KICK now employing over 70 staff. As an organisation we are engaging with over 17,000 young people every week and come closer to achieving our mission as we reach more and more young people.

## KICK APPLICATION PROCESS

Please send your CV and covering letter to our Office Manager – [beccilee@kick.org.uk](mailto:beccilee@kick.org.uk)

Your covering letter should include the following areas and should clearly show how your skills and experience meet the requirements for this post.

### **Aspirational - We believe in being aspirational towards our young people and in all that we do.**

How are your skills and experience relevant to this post?

### **Compassionate – We believe in showing compassion to every young person we engage with.**

Please tell us about your experiences as a Christian and how you have showed compassion within interactions with children, colleagues and key partners.

### **Excellence – We believe in thriving for excellence in every area of our work and learning.**

Please tell us about your previous experience where you have shown excellence in your approach and execution of projects.

### **Intentional Relationships – We believe in taking opportunities and making intentional relationships with both young people and partners of KICK.**

How are you suited to serving and developing the work of KICK?

### **Integrity – We strive to be a people of integrity in our actions and all our decision making.**

What makes you stand out from others to make us bring you in for interview?

If you do have any questions, please contact [beccilee@kick.org.uk](mailto:beccilee@kick.org.uk)

## KICK JOB DESCRIPTION

**Title:** Relationship Manager  
**Based in:** London OR Essex  
**Hours of work:** Full-Time  
**Line Manager:** KICK Quality Manager

### Role Purpose:

To both maintain and grow KICK's work across schools, churches and communities to see our vision for having a KICK coach in every community in London. The Relationship Manager will work closely with the Director of Quality to manage all scheduling of sessions within both London and Essex. The role will also include directly managing a team of coaches and contribute to the strategic and spiritual direction of the charity. The role would have an eye on operational management to ensure that our service is delivered with excellence to our key stakeholders in schools, local churches and community partners as we deliver our mission to transform lives. It would have a focus on our KICK Camps (holiday provision) and involve pioneering and growing this work across London and Essex. This role will also have inbuilt delivery of values driven sports coaching and mentoring to learners in our schools.

### Key Responsibilities and Accountabilities:

#### Relationship Management & Operations (40%)

- Full line management of coaches in the London/Essex area - responsible for team performance.
- Liaise with local Schools to ensure practise is of a high standard.
- Schedule coaches timetables and arrange cover from sessional pool where necessary.
- Embodiment of our values and drive our staff to uphold behaviours of outstanding practise
- Attendance at Sports Ministry UK events to keep up to speed in all matters of Sports Ministry in the UK and feedback good practise and ideas to our services.

#### Co-ordination & Innovation (20%)

- Contribute to the formation and implementation of the KICK Strategy, influencing the agenda as we realise our vision to reach more young people to demonstrate God's love.
- Development of our KICK Camps (holiday provision) to ensure this service is both maintained and grown within London and Essex.
- Oversee delivery of Adventure Sports at Wey Island on behalf of KICK.

#### Delivery of Coaching & Mentoring (40%)

- Delivery of sports coaching with a values application to every lesson from KICK's SoW within a school.
- Providing Solutions Focused Mentoring provision, which is fully distance travelled assessed to demonstrate progress and prove impact within a school.
- Seek to live out our values in interactions with young people across the schools we deliver services.
- Committed to development of practise and learning new sports

## **Person Specification:**

### **Proven Experience**

- Proven experience of working with young people and helping them develop and progress
- Experience of leadership and management
- Experience of working in Schools with young people
- Experience of successfully helping teachers, trainers and/or coaches improve the quality of their practise
- Full knowledge of Ofsted standards and experience of Ofsted Inspections to a Good- Outstanding level

### **Skills and Abilities**

- Ability to lead and manage others to embody KICK's values with their Christian ethos at their heart
- Ability to relationship manage business with varied stakeholders
- Ability to lead and manage others to high standards in teaching and learning
- Ability to relate well to and communicate persuasively with stakeholders at all levels within Schools, Churches and community based groups
- Ability to perform and react excellently when under pressure
- Ability to coach or teach learners in formal education setting
- Ability to mentor to young people and help them find solutions
- Ability to deliver positive outcomes to agreed targets
- Ability to run adventure sports (desired)
- Qualified Teacher Status (desired)

### **Personal Qualities**

- Desire to see our vision to reach a generation of young people within a generation of time realised.
- Able to take the initiative and be a self-starter.
- Passionate to see young people and staff progress and achieve their full potential.
- Collaborative worker who can manage stakeholder communications effectively.
- Clear Enhanced DBS.
- Flexible to accommodate changing priorities and process